



FOR IMMEDIATE RELEASE

**M.A. Silva USA Awarded Best Cork & Bottle Supplier by Wine Industry Peers
Cork Leader Finds Success & illuminates the Vital Marriage between Cork & Glass**

Santa Rosa, CA – Sonoma County based M.A. Silva USA has been named Best Cork and Best Bottle Supplier 2013 by the leading North American wine industry trade magazine; Vineyard & Winery Management. The accolade holds particular meaning as voters represent wine industry insiders from across the Nation. Silva holds the distinction of winning two “Best of” honors: best cork and best bottle supplier. Voted on by 700 industry leaders, it’s befitting that they garner this type of attention, as the company has established a culture of out-of-the-box customer service practices and a focus on people first. The entire team is dedicated to leading the way in the industry with a unique level of service and in exploring the symbiotic relationship between cork and glass.

Silva has experienced unprecedented growth in this economy, over 30% increase in business; they’ve accomplished this by focusing on elevating the industry from the inside out. They place an emphasis on the quiet details like; extremely high-quality standards and empowering their team. Management takes care of their internal and external customers, supporting and giving back to employees. This translates into a remarkably high workforce retention rate, more hires and is reflected right back out to customers from each member of the team. President Neil Foster shares, “This award is such an honor especially coming from our industry partners. We want our employees and clients to feel part of something bigger, we know how many lives are affected each time product is processed and shipped from our plants and we strive to keep that in mind throughout each element of the process.” The cork - glass connection also makes perfect sense to Foster who says, cork manufacturers understand the importance of the connection and function of the two products working together successfully.

Vineyard & Winery Management magazine mentions some of the significant details about M.A. Silva receiving the two awards. The family, Portugal-based partner M.A. Silva Corticas has a 40-year history of cork production and is known as an innovator in cork processing & technology. The cork is sourced mainly from trees under long-term grower agreements, which ensures control and quality, from the time the trees are harvested to the delivery of finished corks. A full-service mechanical and organoleptic test lab, housed in the company’s Santa Rosa-based facility furthers that level of quality control. A spirit

of collaboration between M.A. Silva staff members and researchers across Europe and the United States has resulted in the development of some of the most technically advanced cork processing facilities and equipment in use today. A combination of forest management, technology, processes and training has made significant advances toward eliminating TCA issues, in addition to improving the beauty and performance of its closures. Their innovative glass offerings include proprietary molds for consistent quality, cork-to-bottle fit assurance and in factory quality control 24/7.

About M.A. Silva USA:

Based in Sonoma County California, M.A. Silva USA is a leading manufacturer of premium natural corks, glass and packaging for North American markets. Its quality-assurance program ensures unmatched visual, mechanical and sensory characteristics of its products. The company operates on 100% solar power and is committed to sustainability and eco-friendly operations, for more information visit www.MASilva.com or call [877-689-7676](tel:877-689-7676).